

# EXPRESS Tech

Your Reliable Tooling Partner



Founded in 1998 in Singapore, Express Tech Manufacturing started as a small business with its core activity in rapid tooling. It has since evolved into a regional solutions provider, specializing in engineering and manufacturing plastic and metal injection molds, and aluminum, zinc and magnesium die cast moulds.

Within a short period of 6 years, Express Tech has extended its reach into China and Thailand where it operates wholly owned subsidiaries catering to the markets there.

It now operates on a total staff strength of 150, and yields a turnover of S\$13 million.

Its clients come mainly from the IT, automotive, mass storage, telecommunications industries and include some of the most prominent companies in the world, such as Corning Cable System, Dell Computers, General Motors, Hewlett Packard, Kawasaki, Motorola, Seagate, Toyota, Valeo and Volkswagen.

Express Tech is an ISO 9001 certified company since 2003. It has been presented the Enterprise 50 award in Singapore as well as the SME 500 award and Fastest Growing 50.

## Our Vision

To be the business partner of choice by our customers,

- the employer of choice by our co-workers and communities,
- the investment of choice by our shareholders
- and the model of integrity and professional excellence for business and industry.

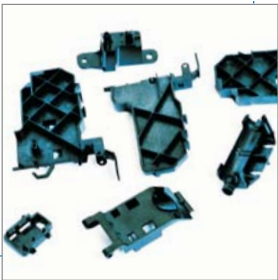
## Our Mission

To be the No. 1 solutions provider for our clients in enhancing their competitiveness by providing solutions quickly and promptly to market through the effective use of Human Resource, Technology and Processes.

## Core Values

- Our people are our greatest asset and the strongest competitive edge in the long term. We must develop them to their full potential.
- We believe that people want to do their best given the right environment.
- Teamwork is critical to our success. We must preserve and practice that at all cost.
- We must be fair but firm with our employees. Business decisions must always be for the good of the company, which in term will benefit employees and shareholders in the long term.
- Customers are crucial to our survival. Without them, we do not exist. Therefore, customer satisfaction and service will always be our motto and must be manifested at all levels.

# Core Business and Services



Express Tech is more than just a manufacturer of molds. It prides itself in providing clients the added value of engineering and technical expertise and solutions to meet clients' needs.

Express Tech develops the following types of mold:

- Plastic Injection Molds
- Metal Injection Molds
- Aluminium/Zinc Die Cast Molds
- Magnesium Die Cast Molds
- Outsert Molds
- 2-Color Molds
- Unscrewing Molds
- Plastic Injection & Die Casting

A team of in-house specialists comprising mold designers and programmers, engineers, qualified toolmakers and seven quality assurance personnel provides the added services of:

- 3D Solid Mold Design
- 3R Tooling Systems
- Project Management and DFM Input

## Technical Capacity

Our capacity is wide ranging and offer one of the fastest turnaround times available in the market, producing up to 35 molds a month. Overseen by proactive project management teams, we constantly exceed customers' expectations by providing prompt, reliable and quality business solutions to boost your competitive edge.

### Maximum Mold Size

- Plastic injection: 850 tonne mold
- Die-casting : 500-tonne mold

### Lead Time

- Simple mold : up to 5 weeks\*
- Complex mold : up to 8 weeks\*

*\*Shorter turnaround time can be achieved with early stage involvement (ESI) or concurrent engineering.*

### Accuracy

- Plastic injection: +/- 0.050 mm
- Die-casting : +/- 0.100 mm

### Quality Assurance

- Steel Critical Dimension
- Electrode Critical Dimension
- FAI & Cpk Study
- Process Window Study

## Competitive Strengths



### **Committed. Responsive. Prompt. Efficient.**

That's the promise Express Tech gives to each of its clients. That's because we understand the pressures and issues that surround our client's needs in getting business done successfully and profitably. We do more than simply produce molds; we provide the expertise and insight to help develop solutions that contribute to the maximum efficiency, profitability and overall success of our clients' business.



Growing regionally over the last 6 years, we support many prominent companies in China, Singapore and Thailand. We enjoy a strong reputation within the industry based on our expertise, commitment to quality and high service and product standards.

## What sets us apart?

### **Our people and our people-oriented focus**

Our people-oriented focus is deeply embedded in our corporate mindset and governs how we do our jobs and manage our business.

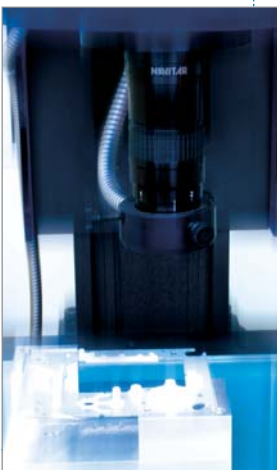
At Express Tech, our staff is our most valuable asset. We believe in developing a motivated, happy and integrated team, because only with a strong personnel base will excellence in quality and service be truly possible. And it has been proven to be so for us.

While we have many competitors in the market, what sets us apart is the peerless standards our customer service we provide. From how we answer the phone to managing our customers' projects and understanding their business needs, it is of paramount importance that we delight our customers and exceed their expectations in person-to-person working relationships.

For us, excellent standards of delivery and business integrity (among customers, staff and suppliers) is a given - something which we will not compromise on. Beyond that, our operating style is also personable, building long-term relationships with our customers through our constant reliability, sincerity and willingness to go the extra mile. Candidly, we are nice people to work with.

### **Our Quality Policy**

We will provide Quality Molds, 100% on time with the goal of 100% Customer Satisfaction. Each Mold is a recommendation for future business. Every employee is responsible to perform in a manner which promotes Quality, Safety and Continuous Improvement.







### **Proactive & Solutions Oriented**

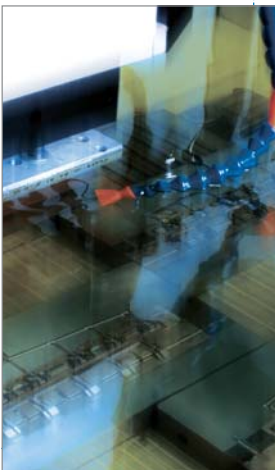
Express Tech goes beyond parameters of our job scope to provide value added, proactive engineering expertise through early, forward looking involvement during the design stage. With the aim of designing for manufacturability, we help clients identify potential problems early in the design stage, thus

- Reducing the need for corrections and amendments later
- Condensing local time-to-market process for clients
- Saving cost and resources



We do more than just produce molds. We understand your business needs and produce competitive, effective business solutions to help you succeed.

### **Mining the Depths of our Expertise**



We mine our core strengths and leverage on the systems which we have put in place to grow our business and deliver added value to our customers - be they in the solutions we provide, quick time to market or cost savings. Starting out as mold makers with an edge for rapid production, we have plumbed the depths of our expertise and know-how to extend our services downstream to better provide for our clients. A logical extension to our range of service, we will work within our core strengths to manage the entire process of making molds - from planning, designing and developing molds to actual molding in selected markets. By doing so, we can reap various economies of scale and operate cost effectively, translating to greater cost effectiveness, enhanced efficiency and higher quality of solutions for our customers.

### **Total Commitment**



Express Tech is a boutique firm managed and run by stakeholders. Unlike larger corporations, this structure translates to a keen sense of ownership and accountability in all that we do. Spanning the region, Express Tech is run by professional teams of highly qualified, creative engineers and designers who are supported by in house quality assurance specialists and project managers.

Our in-house teams are committed to providing the highest standards of customer service, reinforced by employing best industry practices and standards. Clients can be assured of our timeliness of delivery, reliability, responsiveness, quality and a total commitment to excellence.



### **Quick to Market**

We are committed to bringing your products quickly to market while complying with the highest standards of quality.

Combining technology, expertise and best practices, and overseen by our strong project management team, we bring our solutions quickly to market and ensure our clients remain competitive in their arena of business.



### **Wide Range of Capabilities**

With a combination of experience, expertise and our regional network, Express Tech offers clients a wide range of capabilities. From the expertise in Singapore to produce precision engineering work, to the cost effectiveness of handling bulk orders in China, Express Tech can provide you your business solutions effectively, efficiently and give you the competitive edge.



### **Cost effectiveness**

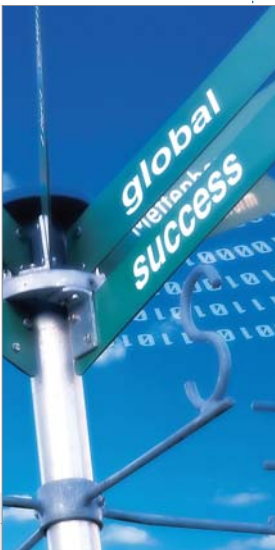
Our manufacturing facilities in China, Thailand and Singapore run on complementary systems and are laterally integrated in terms of services, systems and support. Our organizational structure is also lean and nimble. This allows us to function cost effectively and enjoy various economies of scale which we pass on to our clients.

### **Professionalism and Integrity**

Founded and managed by Singaporeans, Express Tech promotes a corporate culture based on excellence, professionalism and integrity. Our word is our commitment and you can be assured of the highest levels of service and reliability when you work with us as a strategic partner. All work done is reviewed by engineers in Singapore.

### **Local Knowledge**

Staff working within our regional network also has the advantage of local knowledge to ensure that the work is done as efficiently and effectively as possible. Our Chinese-speaking staff and managers, for example, ensure that language is never a barrier to getting the job done in China.



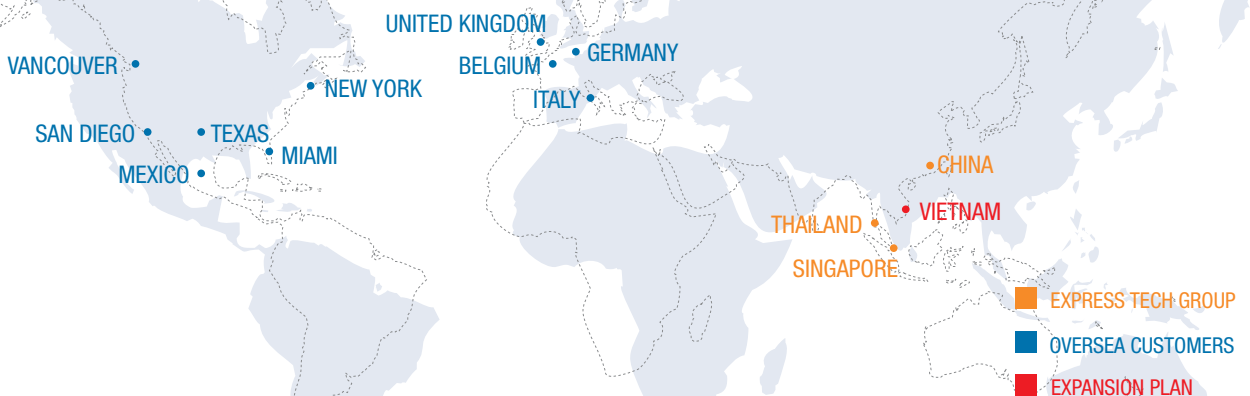
Headquartered in Singapore, we have established ourselves in the local market and now enjoy a strong reputation as reliable solutions provider offering quality products backed by in-depth expertise.

To expand our market share and extend our range of capabilities, we have set in motion plans to expand regionally. In emerging markets vigorously growing their economies and attracting foreign investments, we see a growing demand for the kind of quality mold making and reliable delivery of effective business solutions which we excel in.

In this area, we have identified opportunities for expansion through regionalisation and diversifying our activities downstream into the supply chain. These emerging markets also give us strategic avenues to diversify our customer base, capabilities, resources and markets.

Express Tech made its first foray overseas by setting up a plant in the Jiangsu province of China, located 150 km from the business hub of Shanghai. From here, we provide for our customers in China, leveraging on the more cost effective production here. At the same time, we are supported by our expertise in precision engineering in Singapore.

We also started a mold making plant in Thailand as well, which will focus on supporting customers in the automotive, electronics and hard disk drive industries. We are now looking at entering the Vietnam market through setting up a plant there. We plan to diversify our activities there with a focus on molding as a core revenue generator, while offering mold making as a value added service. We have similar plans to bring our activities downstream for the China market as well.



# End Customers

Industries	Product	Customers
Computer & Peripherals	PC/Server/Laptop Office Automation	Dell Computers, Hewlett Parkard Canon, Hewlett Parkard Kodak, Xerox
Automotive	Wiper/Restraint/ View System & Engine componets	General Motors, Kawasaki, Kostal Marquardt, Toyota, Valeo, Volkswagen
Mass Storage	Dat Drive Disk Drive Optical Storage	Hewlett Parkard Seagate Sony, BenQ
Telecommunications	Mobile Phones Telecom Equipment Networking Electric Distribution	Motorola, Ericsson Kenwood, Motorola Corning Cable, Siecor Groupe Schneider



Your Reliable Tooling Partner



## SINGAPORE

Express Tech Mfg Pte Ltd  
Blk 5004 Ang Mo Kio Ave 5  
#02-01, TechPlace II  
Singapore 569872  
Tel : (65) 6481 2212 Fax : (65) 6481 5122

## CHINA

Express Tech (Nantong) Co., Ltd.  
No 2A Qingdao Road,  
Nantong Economic & Technology Development Zone  
Nantong , Jiangsu, China, Postcode 226009  
Tel : (86) 513 359 5778 Fax : (86) 513 359 3778

## THAILAND

Express Tech Mfg (Thailand) Co., Ltd  
899/92 Moo 15, Soi Thaiprakarn,  
Taparuk, Bangsaothong,  
Samutprakarn 10540 Thailand  
Tel : (66) 2706 3191 Fax : (66) 2706 3190